



PRESS RELEASE

PSMJ Resources Announces the Top-Performing Architecture and Engineering Firms for 2018

PSMJ's exclusive Circle of Excellence highlights firms that demonstrate outstanding business achievement in the architecture and engineering industry.

July 18, 2018 (Newton, MA)—PSMJ Resources, Inc., the world's leading authority on the effective management of architecture, engineering, and construction firms, announces the members of the **2018 Circle of Excellence**. Seventy-two exceptional architecture and engineering firms made it onto the exclusive list this year.

PSMJ designed the **Circle of Excellence** to highlight successfully managed firms that demonstrate outstanding achievements in areas such as profitability, overhead management, cash flow, productivity, business development, staff growth, and turnover. The **Circle of Excellence** represents the top 20 percent of participants in PSMJ's annual A/E Financial Performance Benchmark Survey, based on 13 key performance metrics.

"Each year, the Circle of Excellence firms come from all corners of the A/E space. This diversity demonstrates that success isn't defined by a specific firm size, location, or market niche," says Frank A. Stasiowski, FAIA, Founder and CEO of PSMJ Resources. "The top-performing firms just think and act differently from the rest of the pack to achieve extraordinary business performance."

PSMJ Resources, Inc. announces the following firms as members of the **2018 Circle of Excellence**:

AEI Engineering, LLC	Glotman Simpson Consulting Engineers	Praxis3
AHBL Inc.	Integrus Architecture, P.S.	Prein&Newhof
Albeck Gerken, Inc.	ISG	Prime Engineering, Inc.
American Engineers, Inc.	Jaros, Baum & Bolles	Rainforth Grau Architects
Austin Brockenbrough & Associates, LLP	Keller Associates, Inc.	RMF Engineering, Inc.
BCC Engineering	Kimley-Horn	Rodgers Consulting, Inc.
Beck Engineering, Inc.	Klohn Crippen Berger Ltd.	Rowland+Broughton Architecture and Urban Design
Belli Architectural Group	Lamp, Rynearson & Associates, Inc.	Sandman Structural Engineers
Bollig Inc	Leach Wallace Associates, Inc.	SeamonWhiteside
Bowen Collins & Associates	Looney Ricks Kiss	StudioJAED Architects, Engineers, Planners
brick.	LPA, Inc.	Sunrise Engineering, Inc.
Brown Engineers, LLC	LPAS Architecture + Design	The AME Consulting Group Ltd.
BSTI	Lumos & Associates	The Watershed Company
Carpenter Marty Transportation	M+H Architects	Tighe & Bond, Inc.
Coastland Civil Engineering, Inc.	Morris-Berg Architects, Inc.	TMPartners, PLLC
Commonwealth Engineers, Inc.	NAC Architecture	TowerPinkster
CSArch	O'Dell Engineering	Turn-Key Industrial Engineering Services, Inc.
DELTA V Forensic Engineering, Inc	Olson Engineering, Inc.	Weber Thompson
DGR Engineering	PAE Consulting Engineers, Inc.	Williams Blackstock Architects
dk Consulting	Pape-Dawson Consulting Engineers, Inc.	WM2A Architects
Fleming Engineering, Inc.	Patterson & Dewar Engineers, Inc.	Wright-Pierce
Forum Phi Architecture Interiors Planning	PES Structural Engineers	
Freese and Nichols, Inc.	Pivot North Architecture	
GEC Architecture	Plunkett Raysich Architects, LLP	

The firms listed alphabetically above agreed to have their names published in association with PSMJ's Circle of Excellence.



“The firms recognized in the **Circle of Excellence** set the standard for outstanding and sustainable business results,” says Stasiowski. “Some firms have been in this prestigious group year after year!”

Circle of Excellence members understand the importance of benchmarking, and have raised the bar through top-notch business practices. PSMJ will honor these high-performing firms at **THRIVE 2018: The A/E/C Growth, Profit and Performance Summit** on October 22-24, 2018, in San Diego, CA. This unique conference is an opportunity to hear directly from the leaders of top-performing A/E firms and other industry visionaries on specific growth, profit, and performance improvement opportunities and how to capitalize on them.

With data from 361 A/E firms across the United States and Canada, PSMJ’s **2018 A/E Financial Performance Benchmark Survey Report** is the go-to industry resource for firms aiming to increase cash flow, lower overhead, and improve overall financial results. Now in its 38th edition, the comprehensive report provides the most valuable research and insight available for making critical decisions that impact the success of a firm.

About PSMJ: For more than 40 years, **PSMJ Resources, Inc.** has been recognized as the leading publishing, executive education, and advisory group devoted completely to improving the business performance of A/E/C organizations worldwide. PSMJ’s sought-after expertise covers a range of critical business areas such as project management, financial management, human resources, business development, transition planning, and mergers and acquisitions.

For additional information please contact:
PSMJ Resources, Inc.
Gregory Hart
617-965-0055
www.psmj.com

###